

CASE STUDY

Daybreak @ The Gandon Inn

ABOUT THE GANDON INN

Daybreak @ The Gandon Inn is part of a retail and hospitality business located in County Laois.

The Gandon Inn Daybreak employs 30 people, providing services including fuel, fresh food, coffee and grocery. It also has a bar, venue, restaurant, and accommodation in a historic building adjacent to the retail and service station.

INDUSTRY

Forecourt, Convenience Store and Hospitality

LOCATION

Portlaoise, Co. Laois

DAYBREAK THE GANDON INN

Overview

Daybreak @ The Gandon Inn was seeking a faster, more accurate and more efficient way to manage its financial systems as its team was spending an excessive amount of time on data entry, bookkeeping and processing invoices. Following a strong recommendation, Envisage was selected as its partner to help to overcome these administrative challenges. Envisage proposed its Connections solution which integrates seamlessly with their existing Sage 50 software, empowering them to spend more time on strategic planning and business growth.

***“Implementing a new system can feel overwhelming but Envisage tackled this challenge with ease. They proved to be exceptional problem-solvers, aligning our needs to their solution with their expert industry knowledge. As a result, we are experiencing improved performance through automation and by having better, more accurate data.*”**

Fiona Hyland, Managing Director, The Gandon Inn



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The Solution

To enhance Daybreak @ The Gandon Inn's operational processes, Envisage implemented its cutting-edge financial and business management application, Connections. With the adoption of this along with Sage 50, the company has achieved a surge in productivity, performance and significant cost savings.

The solution has streamlined administrative tasks, replacing manual data entry with automated processes. This transformation has greatly enhanced productivity, simplified operations, and improved financial data precision. As a result, the workflow has become more efficient, and this has enabled resources to be utilised on more productive initiatives.

Previously, the business processed sales transactions manually, resulting in large amounts of time spent on verification and an increased risk of human error. However, with the implementation of Envisage's solution, sales figures (broken down by nominal code) are now instantly updated with a simple click.

Compliance tasks, such as VAT management have also become significantly easier with the Connections application, which sends accurate sales and purchase data to Sage 50. Connections also includes the option to auto-match supplier invoices against deliveries making for a fully automated solution.

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By adopting Connections, Daybreak @ The Gandon Inn has saved a minimum of 10 hours per week thus reducing the need to hire more full-time staff to cope with growth. As a result, the company can now focus more resources on business growth and strategic initiatives.

"The Envisage team builds very personable relationships, I really feel that its dedicated team took ownership of our challenges and ensured that their Connections solution has delivered tangible value and great business outcomes for us.

"Working with them has been such a pleasure, as they genuinely care about delivering the right solution. The team is always willing to go the extra mile to solve any problem. Moreover, Connections provides crucial assurance of greater accuracy in our figures. This allows me invaluable peace of mind and helps me to focus on strategic thinking and navigating the future of our growing business."

Fiona Hyland, Managing Director,



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The Outcome



ROI

Avoiding the need to hire additional personnel for manual data entry resulted in a substantial return on investment.



Annual Savings of +€10K

Automated processes have delivered great financial savings.



+10 Hours Weekly Saving

Eliminating manual data entry saves the company 10 hours per week.



Productivity Increase

Simplifying and automating processes increased everybody's productivity.



Increased Accuracy in Data Entry

Automated invoices and streamlined VAT returns eliminate manual data entry, increasing data accuracy.



Empowering growth

Envisage provides Daybreak @ The Gandon Inn with more streamlined processes and timely data so it can focus on strategy and business growth.